

Sourcewell Heavy Equipment Contract
Effective Discounts off List Price

Wheel Loaders Models	Sourcewell Discount
Compact	
ZW30-5B	19%
ZW50-5B	19%
ZW80-5B	19%
Wheel Loaders	
ZW100-6	19%
ZW120-6	19%
ZW140-6	19%
ZW150PL-6	19%
ZW150-6	19%
ZW180-6	19%
ZW220-6	19%
ZW250-6	19%
ZW310-6	19%
ZW330-6	19%
ZW370-6 Steering Wheel	19%
370-6 Joystick Steer	19%
ZW370-6 HC	19%
ZW550-6	19%

Excavator Models	Category	Upper Structure	Sourcewell Discount
<u>Compact</u>			
ZX17U-5N	Mini	ROPS	19%
ZX26U-5N	Mini	ROPS	19%
ZX26U-5N	Mini	CAB	19%
ZX30U-5N	Mini	ROPS	19%
ZX30U-5N	Mini	CAB	19%
ZX35U-5N	Mini	ROPS	19%
ZX35U-5N	Mini	CAB	19%
ZX50U-5N	Mini	ROPS	19%
ZX50U-5N	Mini	CAB	19%
ZX60USB-5N	Mini	CAB	19%
<u>Midi</u>			
ZX75US-5N	Midi	CAB	19%
ZX85USB-5N	Midi	CAB	19%
<u>Construction</u>			
ZX130-6	STANDARD	CAB	19%
ZX135US-6	ZERO SWING	CAB	19%
ZX160LC-6	STANDARD	CAB	19%
ZX210LC-6	STANDARD	CAB	19%
ZX245USLC-6	ZERO SWING	CAB	19%
ZX250LC-6	STANDARD	CAB	19%
ZX300LC-6	STANDARD	CAB	19%
ZX345USLC-6	ZERO SWING	CAB	19%
ZX350LC-6	STANDARD	CAB	19%
ZX490LC-6	STANDARD	CAB	19%
ZX690LC-6	STANDARD	CAB	19%
ZX890LC-6	STANDARD	CAB	19%